

Designing Voice Experiences



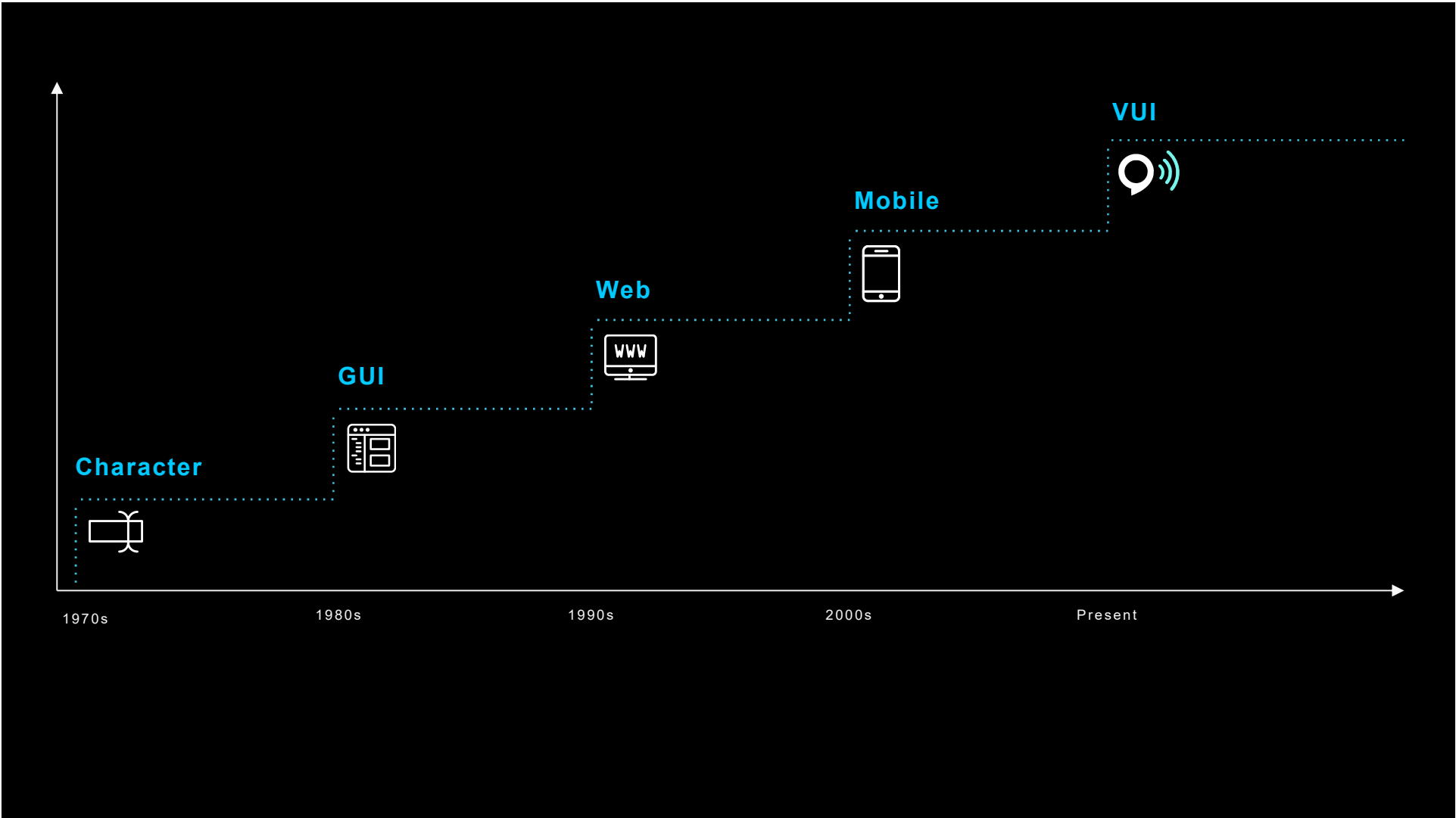
@JohnCoyne
Alexa SA Smart Properties



VOICE IS EVERYWHERE



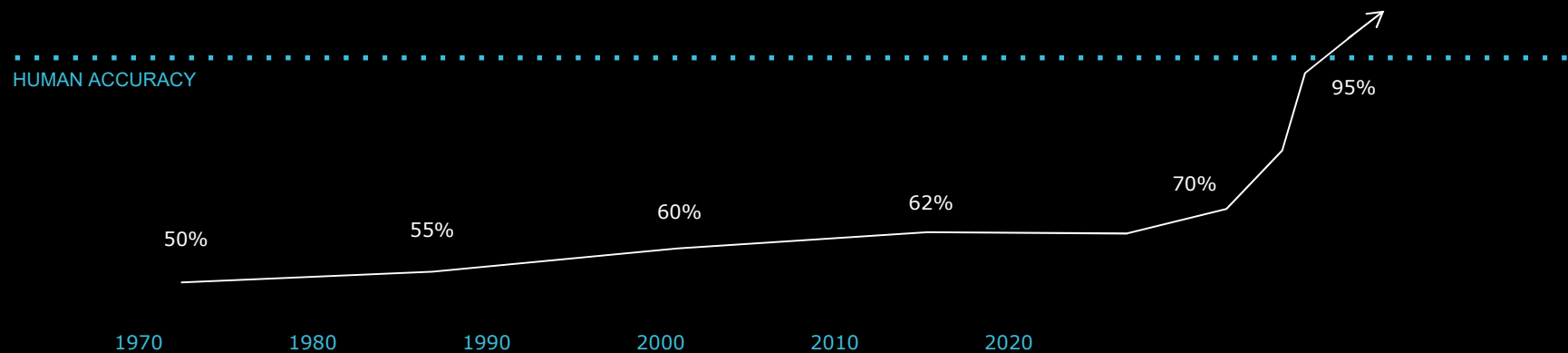




MACHINE ASR ACCURACY

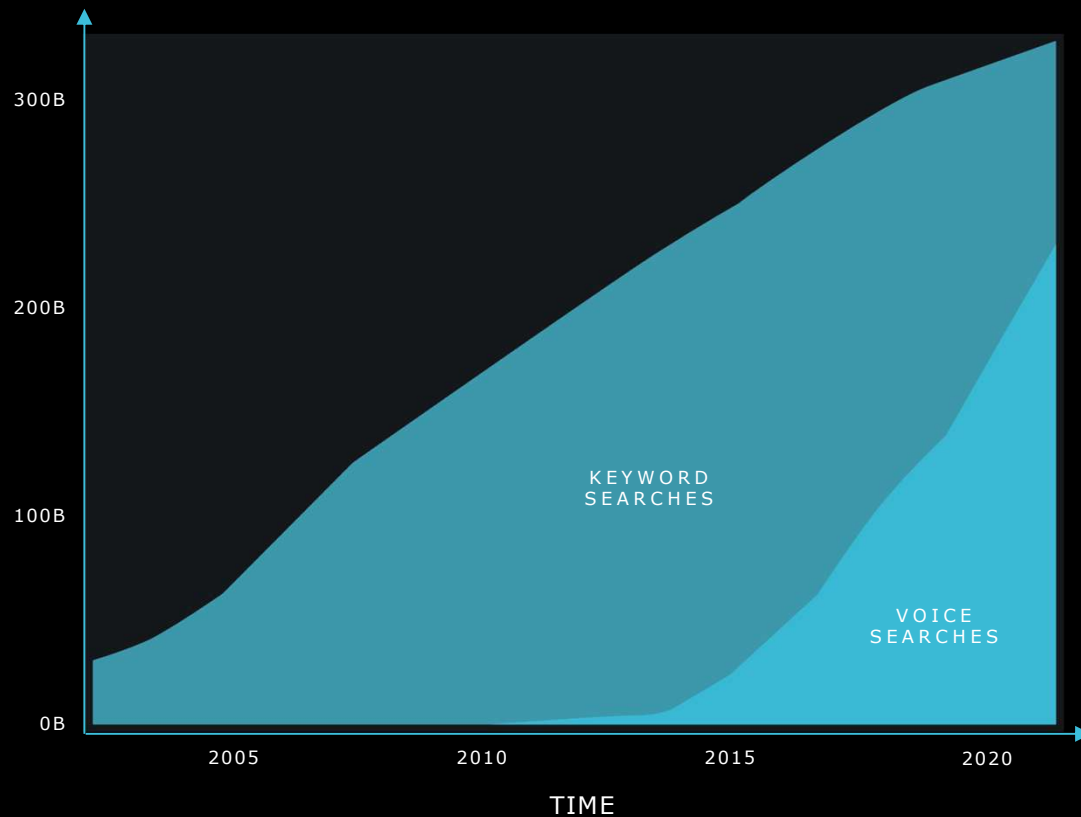
ASR accuracy has dramatically increased in the last 4-5 years.

This inflection point has created **sustained momentum** in consumer adoption of voice technology



Source: MindMeld

VOICE IS NOW THE NEW STANDARD



WORLD WIDE SEARCHES PER MONTH

A massive shift in voice has already begun.

- In 2014, voice search traffic was negligible. Today it **exceeds 10% of all search traffic**.
- Virtual assistants exceed **50B voice searches** per month.
- Amazon Echo became the **fastest-selling** Bluetooth speaker in history.
- **By 2020, over 200 billion searches** per month will be done with voice.

Source: MindMeld

VOICE IS POWERFUL

By 2021, the number of consumers worldwide using AI voice assistants will reach 1.83 billion users.



Source: Statista: Digital Assistants - Always at Your Service



30% of Interactions

By 2018, 30% of our interactions with technology will be through conversations with smart machines

Source: Design News: "UX Design: The Age of Voice Is Here



45 MM Homes

Connected Home Install Base 2017 Projections driving over \$12 BN in Revenue/Year

Source: Berg Insight



\$11.7 BN/YR

Voice Digital Assistant B2C 2021 Revenue Projections

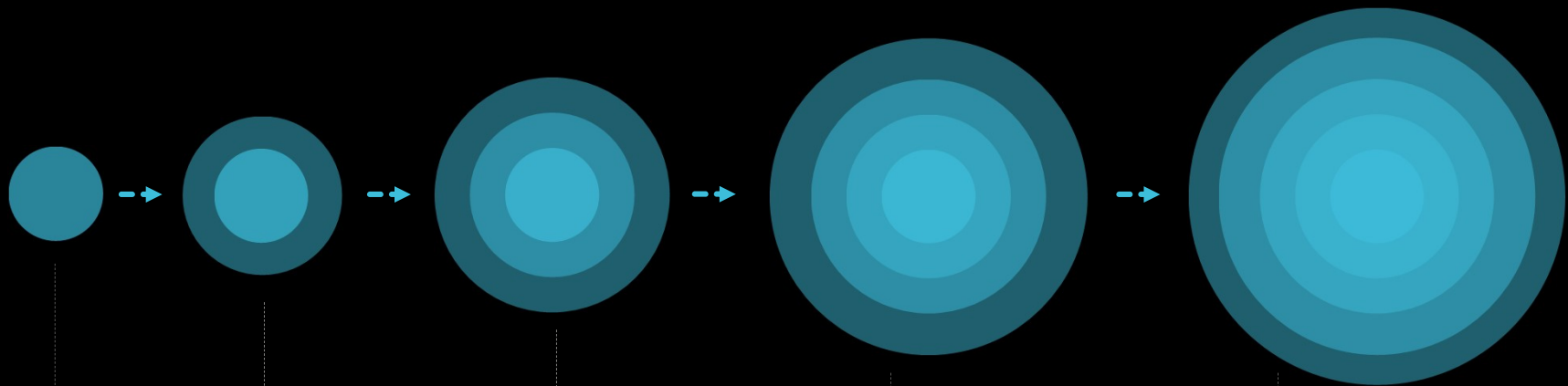
Source: Tractica: Virtual Digital Assistants Report August 2016



Over 350% Growth

Alexa Skills Increasing Rapidly Growing over 350% from Sept 2015–Nov 2016

RAPID ADVANCEMENT



ASR

Automated Speech Recognition

What is the user actually saying?

NLP

Natural Language Processing

What is the intent of the user?

ACCESS

Democratizing Voice Technology

Better ASR and NLP has lead to better access and adoption

CLOUD

Scalable, Reliable & Secure

Ability to introduce features at scale, that continuously add value over time

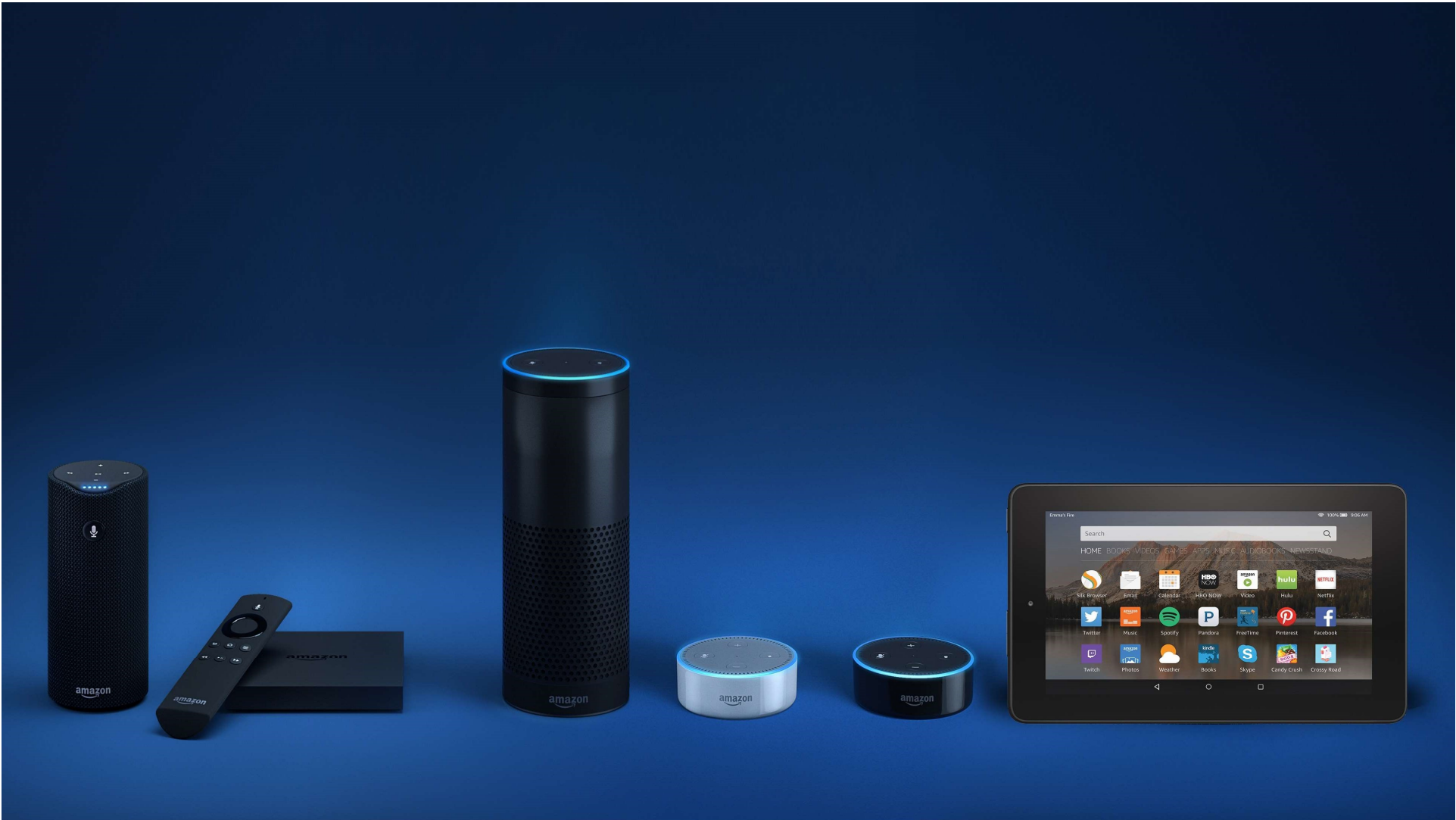
AI

Machine Learning and Intelligence

Provide extraordinary and advanced customer experiences

MEET
ALEXA

 amazon alexa



FARFIELD
TECHNOLOGY



ECHO'S
SECRET
WEAPON



Technicolor bringing Amazon Alexa to next generation home gateways



LG Smart InstaView Door-in-Door refrigerator, the first smart refrigerator with Alexa



Ford: The intelligence and convenience of Alexa, now in your car



Dish Hopper 3: The World's Most Powerful DVR, Now with Amazon Alexa



Linkplay Technology accelerates development of hand-free products with Alexa



polkaudio

Polkaudio: Play and control music on Polk DTS Play-Fi speakers using Alexa



Huawei Mate 9: The first smartphone with Alexa



lenovo

Lenovo Smart Assistant

THE ALEXA ECOSYSTEM



POPULAR SKILLS CATEGORIES

FINANCE



HEALTH & FITNESS



TRAVEL



FOOD & DRINK



LIFESTYLE



EDUCATION & REFERENCE



SMART HOME



CONNECTED CAR



SPORTS



ENTERTAINMENT

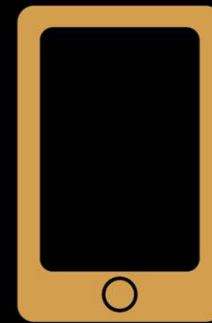




SKILL

=

EQUIVALENT



APP



STANDALONE



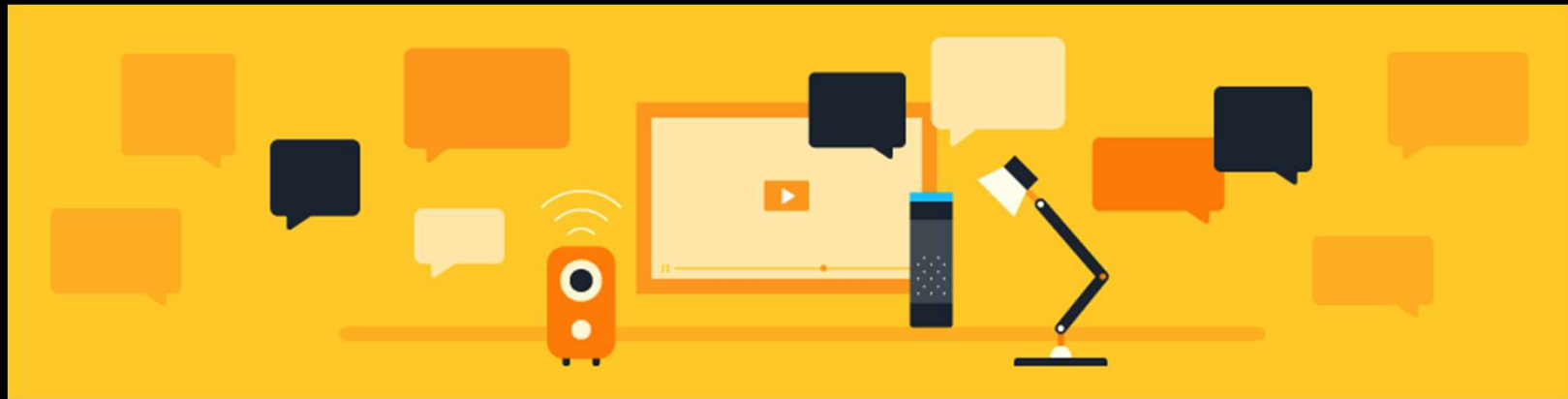
ACCOUNT LINKED

New Alexa-Enabled Devices



alexa.design/newdevices

New Smart Home Features



alexa.design/smarthome

Alexa Gadgets



alexa.design/alexagadgets

Private Skills & Managed Devices

The screenshot displays the AWS Alexa for Business dashboard for a user named 'Moneypenny'. The dashboard features a navigation sidebar on the left with options like Rooms, Shared devices, Skills, Configuration, Room profiles, Skill groups, Settings, Conferencing, and Calendars. The main content area is titled 'Dashboard' and contains four large metric cards: '5 Shared devices', '0 Users invited', '6 Skills enabled', and '8 Rooms created'. Below these is a 'Getting Started' section with the instruction: 'Use Alexa to make your workplace smarter! Checkout some of the features you can enable with Alexa for Business.' This section contains five instructional cards, each with a video thumbnail and a list of steps:

- Getting started with shared devices** (with Sadie Mackay):
 - Get Recommended Hardware
 - Prepare Your Devices
 - Create an IAM User for Device Setup Tool
 - Run the Device Setup Tool
- Creating rooms for your devices** (with Kevin Crews):
 - Create a room
 - Create a room profile
 - Create a skill group
- Enabling public and private skills** (with Erin Chen):
 - Enable a public skill for your rooms
 - Review and enable a private skill
- Join a meeting using your voice** (with Milo Oostergero):
 - Confirm outbound calling is enabled
 - Link your calendar system
 - Add your resource calendar to a room
- Invite users to use your skills** (with Kevin Crews):
 - Make a private skill available to users
 - Customize your invitation email
 - Invite some users

demo

 amazon alexa

**BUILDING YOUR
VOICE EXPERIENCE**



HOW TO GET STARTED

A strategic approach to every stage.



DEFINE

Start By Asking The Right Questions

What are your consumers
most interested in?

What are their needs from
your brand or service?

What will surprise & delight them?

How can voice impact your
consumer journey & help you
achieve your business goals?



DEPLOY

Design, Build & Deploy Your Skill

Design your experience to drive
the user to key conversion points.

Ensure best practices in voice design and
development are baked into your skill.

Define your Go To Market plan
& utilize your owned channels to promote
it to your customer base.



OPTIMIZE

Listen to Your Users & Optimize the Experience

Review and utilize analytics and
reviews to enhance the skill

Monitor reviews and respond
to consumers & help address
their interests/challenges
in utilizing your skill

Anatomy of an **Interaction**

A Basic Skill Invoked by Customer

Alexa, open my caddie



wake word

launch

Invocation name

Basic skill invocation with a request

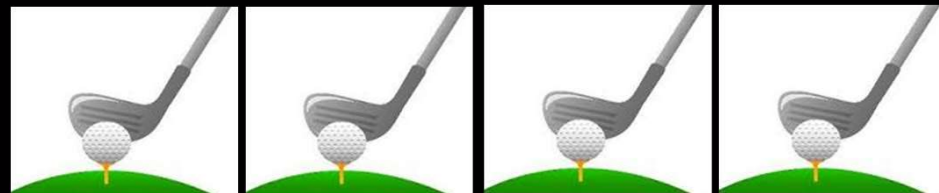
Alexa, ask my caddie for tee times



ASR – Automatic Speech Recognition

fòr tē tīmz

- Forty Times?
- For Tea Times?
- For Tee Times?
- Four Tee Times?



Utterances and Intents

Alexa, ask **for tee times** from my caddie

wake word

launch

utterance

Invocation name

When is the next start time

utterance

Utterances and Intents

Alexa, ask my caddie for tee times



When is the next start time



GetTeeTimeIntent



Utterances and Intents

Alexa, ask my caddie for tee times



What tee times are available next Tuesday?



GetTeeTimeIntent {value: "2018-12-11"}





Alexa Skills Kit: Signal Processing



Alexa Skills Kit: Utterances into Intents



Alexa Skills Kit: Output



THE PLAN

A high-level framework to help get you started.

We've put together a plan to take your projects **from inception to launch** with a honed process that includes multiple touch-points with the Alexa team.

START



END

TESTING & CERTIFICATION

Initial Skill Certification
Amazon & Developer Testing & Adjustments
Re-Certification & Deployment
~4 Weeks

3

VOICE EXPERIENCE DESIGN

Establish Strategic & Creative Direction
Develop User Flows & Scripts
Prepare Utterances & Responses
~4-5 Weeks

1

DEVELOPMENT

Bring the Skill to Life
Perform QA Testing
Prepare Skill for Amazon Review
~3-4 Weeks

2

SUPPORT AT EVERY STEP

There are a number of services that can provide support & ensure success.



BUILDING

ALEXA SKILLS KIT (ASK)

The Alexa Skills Kit is a self-service API that makes it fast and easy for you to add skills to Alexa.

TRAINING, DOCUMENTATION & FRAMEWORKS

We've got everything you need to get started from webinars, to documentation, down to skill frameworks.

PARTNERS

We've identified some of our best skill partners to help you build and promote your skill

SERVICES

Utilize 3rd party services to define, deploy & extend your skill (SMS, email, flow diagrams, code repositories & more).



DEPLOYING

AMAZON WEB SERVICES (AWS)

Use Amazon Web Services to host and deploy your skill.

ANALYTICS INSTALLATION & MONITORING

Incorporate & monitor analytics services into your skill to track custom interactions and inform optimizations.



PROMOTING

AMAZON MEDIA GROUP (AMG)

Leverage the paid media opportunities to target potential customers and promote your skill across Amazon properties including Amazon.com, Amazon Music, Amazon Fire TV and other aspects of Amazon's vast media network.

SKILL STORE, DEEP LINKING & REVIEWS

Skills are easier to drive to with deep linking straight to an Amazon.com where users can discover and enable skills. Reviews can also be monitored and responded to using this page.

The Alexa App also features and improved skill store with improved search, filtering and detail pages for skills.

THREE SITES FOR ALL YOUR NEEDS

Everything you need to get started.

DEVELOPER.AMAZON.COM

Building great solutions requires great information. Everything you need to create new applications for Alexa is available in the [Alexa Skills Kit](#) located at [Amazon developer portal](#). When you sign in you are taken to the Amazon Developer Console which provides you all the tools you need to configure, test and deploy your Alexa skills.

AWS.AMAZON.COM

The easiest way to build the cloud-based service for a custom Alexa skill is by using [AWS Lambda](#), an [Amazon Web Services](#) offering that runs your code only when it's needed and scales automatically, so there is no need to provision or continuously run servers. You upload the code for your Alexa skill to a Lambda function and Lambda does the rest, executing it in response to Alexa voice interactions and automatically managing the compute resources for you.

ALEXA.AMAZON.COM

The Alexa app allows you to manage your Alexa implementations, set up all your echo devices and link skills and smart home devices to provide a full experience



@alexadevs